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NATO Consultation, Command and Control Agency  
Agence de consultation, de commandement et de contrôle de l'OTAN

NC3A-BE/ACQ/ASRC/08/0781  
18 June 2008

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To: See Distribution List

From: The General Manager, NATO C3 Agency

Subject: **REQUEST FOR QUOTATION NO. RFQ-CO-12534-GITC  
PROVIDE ISAF GEOSPATIAL IMAGERY AND TARGETING  
CAPABILITY FOR JFC BRUNSSUM - AMENDMENT NO. 1**

Reference: NC3A-BE/ACQ/ASRC/08/0691, 04-June-2008 (RFQ-CO-12534-GITC)

1. With respect to the Request For Quotation (RFQ) referenced above, please find below the Bidder's questions concerning the subject RFQ and the NC3A answers hereto.
3. The Bid Closing Date as indicated in the Bidding Instructions, Paragraph 2.3, Bid Delivery and Bid Closing, remains unchanged at **12.00 hours (Brussels Time) on Thursday, 26 June 2008 at which time and date bidding shall be closed.**
4. Bids shall be submitted against the RFQ, taking into account the Purchaser's published answers given below, which shall be regarded as the authoritative interpretation of the Request For Quotation. Any amendment to the language of the RFQ included in the answers shall be incorporated by the Bidder in his Bid.
5. Please be informed that in accordance with Paragraph 2.9 of the Bidding Instructions, Modification and Withdrawal of Offers, Bidders who have submitted their Offer before receiving the NC3A Clarifications, have the right to modify or withdraw the Offer, as indicated therein.
8. Except as provided herein, all other terms and conditions of the Bid documents remain unchanged.
9. The NC3A point of contact for this RFQ is Mr. Sven Schumacher, Tel. +32 (0)2 707-8576, fax +32 (0)2 707-8770, e-mail [sven.schumacher@nc3a.nato.int](mailto:sven.schumacher@nc3a.nato.int).
10. Please notify the above if your firm does not intend to submit an offer in response to RFQ-CO-12534-GITC.

FOR THE GENERAL MANAGER:

A handwritten signature in dark ink, appearing to read 'S. Schumacher'.

Sven Schumacher  
Contracting Officer

Distribution List**Prospective Bidders**

1

**NATO HQ**

NATO Delegations having prospective Bidders  
(Attn: Infrastructure Adviser):

Belgium	1
Bulgaria	1
Canada	1
Czech Republic	1
Denmark	1
France	1
Germany	1
Greece	1
Hungary	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
The Netherlands	1
Norway	1
Poland	1
Romania	1
Spain	1
Turkey	1
United Kingdom	1
United States	1

**NATO Office of Resources***Management and Implementation Branch - NOR*

1

**Director, NATO HQ C3 Staff**

Attn: Executive Co-ordinator

1

**SACTREPEUR**

Attn: Infrastructure Assistant

1

**Strategic Commands**

ACT	Attn: ACOS C4I
ACO	Attn: ACOS J-6

1

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**NATO Agencies**

NCSA	Attn: Documentation Ctr.
NAMSA	Attn: Communications and Calibration Programme

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N A T O   U N C L A S S I F I E D

RFQ-CO-12534-GITC  
Amendment 1

**NC3A –Internal Distribution**

*Directorate*

NPE (Mr. C. Ulriksen) 1

LA (Mrs. S. Rocchi) 1

*ACQ*

Director ACQ (Ms. R. Lewis) 1

CAB/RCAB Secretary (Ms. ML Le Bourlot) 1

IPT5 PM (LtC. R. Rosianu) 1

IPT5 PMO (Mr. G. Owens) 1

IPT5 Leader (Mr. A. Klein) 1

ACQ/ASRC Contracting Officer (Mr. S. Schumacher) 1

ACQ/ ASRC Principal Contracting Officer (Mr. J. Wager) 1

*NATEXs with prospective bidders:*

Czech Republic NATEX to NC3A 1

Denmark NATEX to NC3A 1

Germany NATEX to NC3A 1

Greece NATEX to NC3A 1

Hungary NATEX to NC3A 1

Italy NATEX to NC3A 1

Norway NATEX to NC3A 1

Poland NATEX to NC3A 1

Spain NATEX to NC3A 1

Turkey NATEX to NC3A 1

United Kingdom NATEX to NC3A 1

United States NATEX to NC3A

**Bidder's Questions and NC3A Answers submitted in response to RFQ-CO-12534-GITC**

Serial No.	RFQ Ref.	Bidder's Question	NC3A Answer
1.	Book II Part I – SSS CLIN 1 incl. sub-CLINs & Book II Part III - SOW Annex A Para 1	<p>Please find herewith information on the SUN material required in the RFQ:</p> <p>Quote - The Sun StorEdge C2 Autoloader can't be ordered anymore and the Internal DVD for the Sun Fire V245 will be delivered <u>till the 4 July 2008 only</u>.</p> <p>The Sun Fire V245 's config you've mentioned is also <u>end-of-life</u> - Unquote</p> <p>What must we do ?</p>	<p>The Purchaser acknowledges that some of the in the RFQ requested SUN equipment has recently become end-of-life. However, due to NATO accreditation and interoperability issues, the RFQ requirements must remain unchanged.</p> <p>It is the Purchaser's view that there are stocks of the equipment still available, and that it should be possible to source the required equipment.</p> <p>Further information can be obtained from the following e-mail address which is a dedicated address for ICC Sun equipment: <b>ICC-upgrade@sun.com</b></p>
2.	Book II Part I – SSS CLIN 1 incl. sub-CLINs & Book II Part III - SOW Annex A Para 1	<p>It appears the SUN requested is "end of life" according to the supplier. The supplier has offered a solution below.</p> <ul style="list-style-type: none"> <li>• Do you agree with their thinking?</li> <li>• Do you want us to proceed with the replacements?</li> <li>• Do you know if the 3320 is connected to the 490?</li> </ul> <p>SUPPLIER NOTE: The V245's and the C2's have been discontinued and are no longer orderable. I can work up a quote on the 490 the U25 and the 3320. Will the 3320 be connected to the 490? Need to know how you want this connected.</p>	<ul style="list-style-type: none"> <li>- See the Purchaser's answer to Question 1 above.</li> <li>- The Purchaser cannot accept the replacement products.</li> <li>- Yes, the Sun StorEdge 3320 will be connected to the Fire V490. However, the connectivity is not part of this RFQ. Only the equipment as described in the RFQ is required.</li> </ul>

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RFQ-CO-12534-GITC  
Amendment 1

3.	Book II Part I – SSS CLIN 1 incl. sub-CLINs & Book II Part III - SOW Annex A Para 1	As some of the required products may be end of life, is it allowed to offer the successor product or a product of minimally equivalent specifications ?	See the Purchaser's answers to Questions 1 and 2 above.
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